

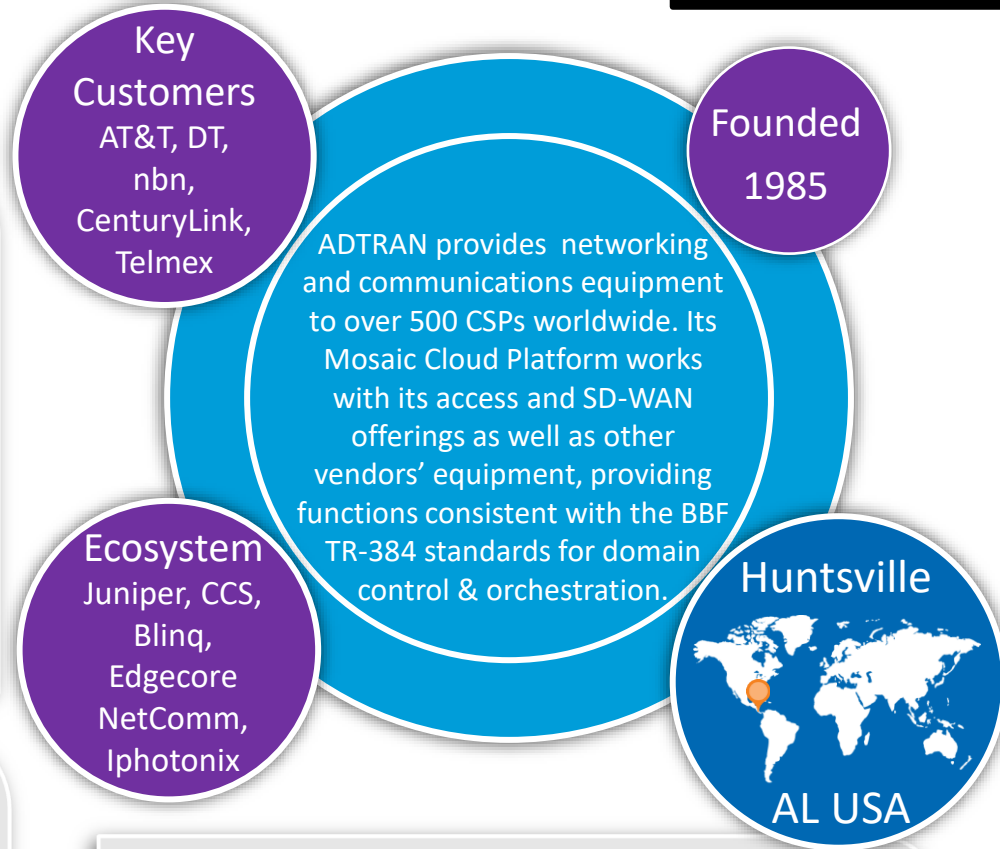
VENDOR SNAPSHOT

PRODUCTS AND SERVICES

- The ADTRAN Mosaic™ Cloud Platform is a cloud-native software application that provides access domain control and orchestration functions for ADTRAN and other vendors' access equipment. It is licensed for private & public clouds, offered as a managed service, and as SaaS. It follows the Broadband Forum TR-384 standards for Domain Controllers.

KEY STRATEGIES

- Support the ADTRAN access equipment with a high-functionality domain access system that works with End-to-End Multi-domain Orchestration Systems as well as current OSS/BSS systems.
- Provide capabilities to support overall domain management, including other vendors' PNFs and VNFs.
- Use modern software architecture, development, and delivery methods, employing model-driven and equipment characterization by YANG/NETCONF.



ANALYSIS

- The product has been commercially available for over 3 years with 5 years of continuous development effort.
- ADTRAN has not yet articulated a vision for its evolution to full autonomous network management.
- ADTRAN will have the normal monetization and balancing issues as it provides advanced functions to support its own equipment, while supporting other vendors.