

VENDOR SNAPSHOT

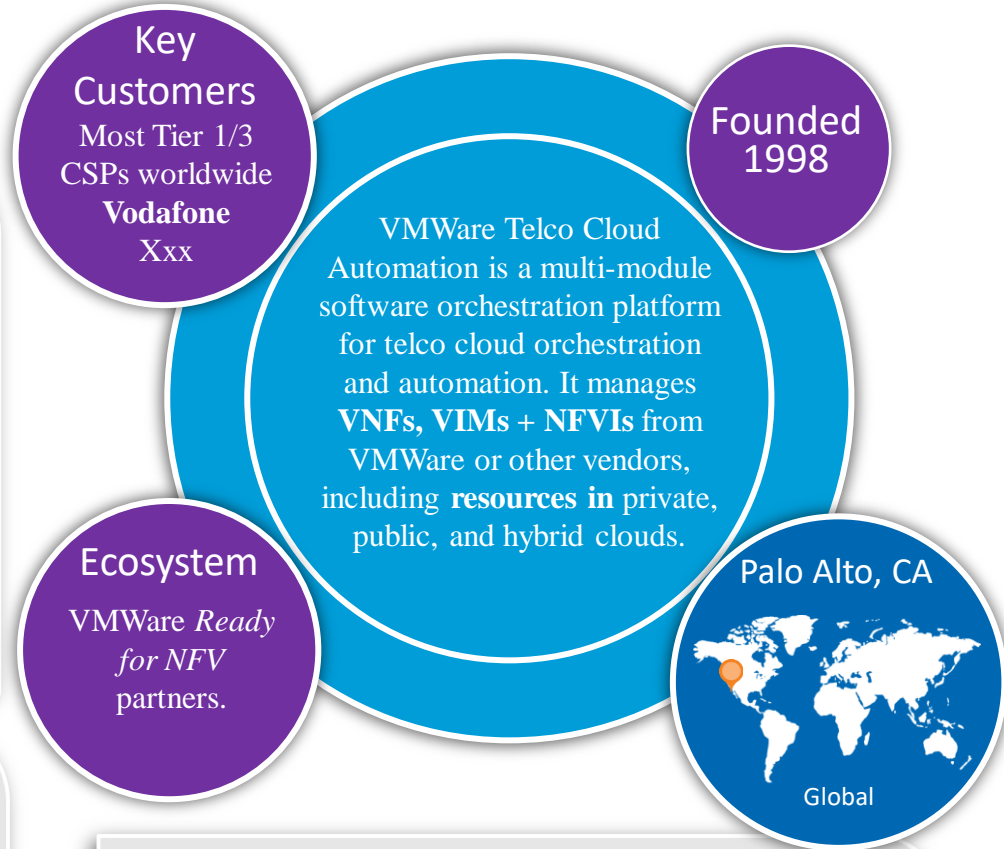
PRODUCTS AND SERVICES

TCA provides multi-cloud management of cloud platforms used by Telcos for their VNF + NFVI infrastructures. It orchestrates all of the provisioning and management functions and provides an interface to ETSI MANO-SOL systems. It consists of several modules:

- G-VNFM for managing VNF infrastructure
- NFVO for service provisioning across clouds.
- Multi-Cloud Infrastructure Management for multi-VIM registration and synchronization.
- Intelligence for policy for management and placement of VNFs in the appropriate clouds.

KEY STRATEGIES

- Make TCA as much off the shelf as possible.
- Support VMWare and other vendors' virtual system infrastructures (both virtualized and containerized).
- Elevate VMWare's position in the market for Telco Cloud solutions.
- Utilize the latest standards, including TOSCA service descriptors created via a drag-and-drop designer.



ANALYSIS

- TCA stands to strengthen VMWare's value proposition in the market for Telco Cloud solutions substantially.
- Telcos' focus on open systems in distributed clouds may be challenging for VMWare to overcome, though it is intent on doing so.